# DOPSUXOTS CAMPAIGN ANALYSIS 2022

ots DOPSU





After a few weeks of back and fourths and multiple email chains, OTS presented the brief to DOPSU to run an advertising campaign via the Off The Shelf TikTok platform.

The idea was to produce vegan recipe style content and publish it to OTS' engaged community of UK foodies.

Consisting of a 3 video series that will be broadcasted over the course of 3 weeks, including 2 traditional review style videos and 1 recipe focused use case.

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#### LUKE Culinary Artist





**BEN**Content Lead

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### ...ANDHOM DID WE PERFORM?

77,128 135+ VIEWS HOURS

3,140 LIKES

## TOPPERFORMER

#### DOPSU'NO BEEF' STEAK SANDO'S

- 61,000 VIEWS
- 2752 LIKES
- · 22 SHARES
- 75 BOOKMARKS
- 109 HOURS WATCHED
- 94% UK AUDIENCE



## GOING MULTIPLATFORM







The posting didnt just stop at TikTok. We also broadcasted DOPSU products on Instagram, boasting an impressive engagement rate of 1 in 3.

# WHAT DID OUR AUDIENCE THINK?



#### **@eddyellery**

'No Chicken' Pieces

"Them wraps look wicked!"



#### **@NoPe12345**

'No Pork' Pieces

"Where can you buy this?"



#### **@Ellie**

'No Beef' Pieces

"This looks so good!"



#### FEEDBACK

"Its been great to work with Off The Shelf as part of one of our foodie clients' influencer campaigns. They were fast and efficient, and created great quality videos that fit our clients business requirements."

Social Media Manager @ Ilk Agency.